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The Relation between Tokens and Blockchain Networks: The Case of Medical Tourism in the Republic of Moldova

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Abstract

The relation between blockchain tokens and the underlying networks as a determinant of success of use cases in the blockchain space is an insuffciently explored issue in the literature. In the first part, we examine the token/network relation strength of various DLT tourism projects. We find that non-monetary and non-financial use cases perform better than cryptocurrencies, and online coverage is a poor predictor of success. Secondly, we provide preliminary empirical support to blockchain for tourism in the Republic of Moldova, a country, which is interesting insofar as it features nascent medical tourism and blockchain industries with great potential. Thirdly, we further our analysis and investigate the intersection between medical tourism and blockchain technology. We provide evidence that untapped socio-economic potential exists in these sectors.

Keywords: blockchain, Republic of Moldova, token, medical tourism, health care, use cases

JEL Classifications: I11, L83, O14, P27, Z30

1. Introduction

Tourism is undergoing a wide-ranging process of transformation set in motion by digitalisation [1]. To meet emerging customer needs and build innovative platforms [2], the tourism industry combines money, technology and knowledge. Of particular interest is distributed ledger technology (hereafter DLT), a powerful driver of a technological revolution that creates new opportunities for tourism companies [3].

A blockchain is a distributed, shared, encrypted-database that serves as an irreversible and incorruptible public repository of information. It enables unrelated people to reach consensus on the occurrence of a particular transaction or event without the need for a controlling authority [4].

First, we review token-based versus non-token-based growth drivers in the tourism industry and define a project's token/network relation strength accordingly. We are critical of tokens designed for pure monetary use cases. We analyse a tourism ecosystem-enhancing project on the island of Agistri in 2015, which has not passed the 'smell test' [5] since.

We then look at a failed initial coin offering (ICO) in the loyalty industry that bears resemblance to complementary currency systems. Some use cases are dressed in the clothes of mediatised success stories, but hype is seldom a good

predictor of success. We therefore investigate more promising non-native token-based use cases with weaker network/token relation strength.

Secondly, we analyse the results of a small questionnaire-based survey in the Republic of Moldova (hereafter RM), a small and under-researched country where both tourism and blockchain sectors are embryonic. In spite of the small sample, our empirical survey serves as a stepping stone for Part 3.

Finally, we investigate the intersection between DLT and medical tourism, focusing on RM.

Table 1: Analysis of all cited DLT companies (external backing in the endnotes)

Blockchain project	Success/Failure indicator r^{\pm} (green, orange, or red)	Relation Strength
Destinia	Customer complaints (BTC acceptability) ⁱⁱ	Medium
CheapAir	\$5,000,000+ processed in BTCpayments since 2013iii	Medium
AirBaltic	Growth in 2017, number of customers using BTC in 2018/2019 was stable ^{iv} .	Medium
Far Eastern Air	Has ceased operations ^v	Medium
aBitSky	Good reviewsvi	Medium
Norwegian Air	Popular; low-cost policyvii	Medium
Marco Coino	1958 brick-and-mortar merchants listed ^{viii}	Medium



RippleNet	RippleNet Usage Surges	Medium
	300% In 2020 Q1ix	
Nautiluscoin	Dead coin since Nov. 2017	Symbiotic
DT Token	Dead coin since 2017	Symbiotic
Chain of Points	Failed ICO on 31/03/2017	Medium to high
Fizzy (Axa)	Experienced ended in	Loose
	November 2019x	
Buuyers	Buuyers was removed from	Loose
	the Trade and Companies	
	Register on 05/20/2019xi	
Microsoft +	Unveils Rezchain at World	Loose
Webjet	Travel Market (11/2019)xii	
Amadeus IT	«Blockchain is overhyped»	Loose
	Rashesh Jethi, Head of	
	innovation for Airlinesxiii	
Sihatech	Sihatech listed amongst the	Loose
	world's top 10 startupsxiv	

2. Four types of blockchain/token relations

Scholarly controversy exists as to whether or not 'the coin is an integral part of the network's incentive mechanism to maintain its security', and if 'the two have an existential symbiotic relationship' [6]. We offer to shed light on this debate in this study. In Proof-of-Work systems, miners contribute to the network, and are rewarded with tokens if they first solve a mathematical puzzle, in order to validate a transaction' [7]. Yet, not all blockchains are token-based, and not all tokens perform a monetary function [8]. We propose a classification of use cases depending on the strength of the relation between the token and the network: (1) symbiotic, (2) medium-to-high, (3) loose-to-medium and (4) weak. Table 1 features all surveyed DLT companies in this article.

Our clustering method draws on a simplified (and noncomputed) Jenks optimization method [9] in order to classify blockchain features by creating homogenous classes, and using natural breaks in data valuesxv. We provide a novel measurement space in order to quantify the extent to which use cases deploy a native token (a currency application). Our statistical arrangement is structured around two discontinuous discretionary variables (token/network relation strength and success indicator). Hence the value r = 1 (i.e. monetary use case) corresponds to a symbiotic relation featuring a native token. By no means does this maximal value imply that the underlying use case is flawless. Frequent flyer miles are a form of near money or quasi money [10]. Blockchain-powered loyalty points are native tokens redeemable in the form of discounts and rewards. Yet one cannot pay directly for the afferent services therewith, hence the value r=0.8. Some use cases enable (monetary) payment in BTC (or other cryptocurrencies), but the latter being non-native tokens, these use cases are not symbiotic in the sense defined above; hence, the value r = 0.5. Finally, smart contracts automated compensation for insurance claims), certification, or record keeping use cases may involve a payment authorization. However, tokens perform a peripheral and nonmonetary function, hence our chosen value r = 0.2. It may be argued that the statistical data featured in Table 1 and Figure 7 is not directly observable, and therefore difficult to interpret. We disagree with this claim insofar as the numerical assessment of the success/failure of the projects, and the token/network

relation, was based on all public information available (press releases, articles and company reports; see fn from ii to xiv in Table 1) and the expertise of the author in the field of DLT.

Symbiotic relation

In the midst of a political crisis in June 2015 following a no-vote to a referendum with prolonged fears of a 'Grexit' [11], capital controls and defiance towards the banking sector, the Greek island of Agistri tested a cryptocurrency called Nautiluscoin [12], in order to kick-start the local tourism industry. In spite of the media coverage, the project was short-lived with allegations of scams with ramifications in RM [13]. DLT entrepreneur Antonoupoulos has voiced criticism at Nautiluscoin, pointing to its absurdity in a tweet questioning the alleged superiority of a cryptocurrency solution to the Greek crisis over a mere cashbased one (Figure 1). While debunking the Nautiluscoin scam, Miller [14] criticizes the potential of any monetary cryptoinstrument to boost tourism on the island of Agistri:

Kelly has struck a deal with the Mayor of Agistri to use the small island as a 'pilot program' [...] how will he convince merchants to accept Nautiluscoin? Kelly cites tourism as the vector for promoting Nautiluscoin. I don't understand how an altcoin will promote tourism. My research indicates the island is already a tourist destination, so let's assume that's true. I have to imagine in times of crisis, merchants want what tourists already have: cold, hard cash.

Confirming the predictions of Antonopoulos [15] and Miller [14], Nautiluscoin crashed in late 2017 (Figure 2). DT Token [16], an altcoin issued by a developer affiliated to a Nautiluscoin stakeholder, promising massive discounts and loyalty rewards in the tourism sector, officially became a dead coin the same year (Figure 3). Both displayed a symbiotic relationship: r = 1.



Figure 1: Tweet by Andreas Antonopoulos on 29 June 2015 Source: Twitter

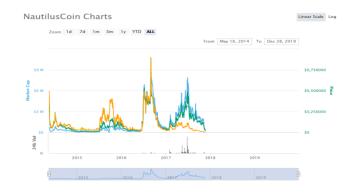


Figure 2: Evolution of the Nautiluscoin price (2015–18) Source: https://coinmarketcap.cm/ko/currencies/nautiluscoin/





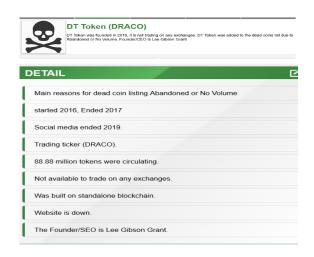


Figure 3: The death of DT Token Source: https://www.coinopsy.com/dead-coins/dt-token/

Medium-to-high relations (loyalty schemes)

Hereafter, a medium-to-high relationship r = 0.8 is posited for loyalty and rewards. DLT has a transformative potential for improving loyalty programs [17]. Considering that most accumulated points in loyalty programs, always very popular in the tourism sector, worth \$50 billion [18], are never redeemed, the startup Chain of Points had sought to use its own token to incentivize participation in loyalty schemes [19]. Tokenization experiments of loyalty and rewards programs mirror complementary currency systems:

a specific unit (or system) of account that complements the official currency and has been developed by a group of agents (individuals, economic and social structures, local authorities or banks) that has formed a local network with a view to accounting for and regulating exchanges of goods and services [20].

These ambitious crowdsale announcements eventually proved delusional [21]. Figure 4 shows that the ICO has failed, while www.chainofpoints.com was inactive at the time of writing.

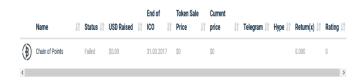


Figure 4: The failure of the Chain of Points ICO Source: https://www.icodata.io/ICO

In Table 2, we document the intensive media coverage of both failed projects received over short periods of time (with r=1 and r=0.8). In light of these disappointing results, we claim that against the odds, the most fruitful DLT use cases in the tourism sector lie outside the financial and monetary sphere, and display week or medium relation strength.

Loose-to-medium relation

For the following non-native token-based and financial use cases, r = 0.5 (Table 2). In Thailand, tourists are wary of credit card fraud and seek merchants accepting Bitcoin [22]. Destinia, in 2013-14, began to list its prices in Bitcoin. Online booking site CheapAir, Latvian national airline AirBaltic, Taiwan's Far Eastern Air [23], aBitSky, Norwegian Air all accept payment in Bitcoin. In Southeast Asia, there is increasing acceptance of Bitcoin Cash [24]. Marco Coino is an application that helps locate brick and mortar stores accepting Bitcoin Cash (Figure 5). With Bitcoin and Bitcoin Cash being already established cryptocurrencies, these use cases are devoid of native blockchain tokens and do not qualify for symbiotic token/network relation. Rather, we opted for medium relation strength (Table 1).

A resilient banking system provides reassurance to tourists, and enhances the competitiveness of tourism destinations. DLT financial applications [25] pertain to compliance costs, clearing and settlement, Know-Your-Client (KYC) and Anti-Money-Laundering (AML), and help strengthen banking operations.

Table 2: Online coverage for our two (near) monetary use cases

Digital currency project for Agistri	Initial Coin Offering of
island: media sources over a period of	Chain of Points: pre-IC
three months.	period of six weeks

A bitcoin-like solution for Greece CNBC Article 8th of May 2015 by Brian Kelly

Drachmae: a Bitcoin-like Solution for Greece's Troubled Economy Bitcoin Magazine 14th May 2015 by Giulio Prisco

Drachmae: Could bitcoin-inspired currency be the answer to Greece's economic woes?

International Business Times Article 15th of May 2015 by Anthony Cuthbertson Could a digi-drachma avert a Grexit? Reuters

BY JEMIMA KELLY June 5th 2015 Electronic currency can rescue Greek economy, The Argus by Finn Scott-Delany

Tuesday 9 June 2015 Worried about Greece holidays? Should you

go, where to stay, safety tips - facts to know, Sunday Express Newspaper 3rd July 2015 by FELICITY

Greek Economic Crisis: Is A 'Parallel' Currency The Answer?, Forbes 5th of July 2015 Roger Aitken

Greek island agrees to test digital currency, CNBC 8th of July 2015 by Brian Kelly

Tourists nearly absent for Greek island's peak season, Greek islands, normally packed this time of year, are struggling to get by. CNN's Phil Black reports. 11th July 2015

Criptomonedas y Blockchain formarán parte del show televisivo 'Athena' en la isla griega de Agistri, criptonoticias by Jaime Sandoval 24th August 2015

Digital currency ecosystem tested on island TechCityNews 23rd November 2015 Nia Williams Drachmae Preview and Interviews Agistri, Greece ecosystem tested in Agistri, Ikon Media 5th December 2015

How Bitcoin Disrupts Telecommunications, 28th February 2016, by Kokkinos Marino Cointelegraph

Drachmae Project plans blockchain based travel club Token Crowdsale, 2nd May 2016. Hans Lombardo, AllCoinsNews Chainreactor Beta-Testing Permissioned

Blockchain with DT-Chain 16th May 2016, Hans Lombardo, Blockchain Finance Is A Blockchain Solution for 'Brexit' Voting & Transparency The Answer? Forbes 5th of July

O

Chain of Points Launches Crowdsale to Help Small Businesses with Loyalty, Finance Magnates, Avi Mizrahi, 18 January,

Can Blockchain Help Loyalty Programs? Bitcoin Magazine 27th February 2017 by Michael Scott

IPavYou CEO Kayner Joins Blockchain Loyalty Startup Chain Of Points Coin Telegraph 27th February 2017 by William Suberg

Chain of Points Announces Start of POINTS Token Crowdsale with 21 Million POINTS Available, Finance Digest (non dated)

Blockchain loyalty startup Chain Of Points adds iPavYou CEO to board of advisors Block Tribune Article by David Pimentel 6 March 2017

iPayYou Founder Gene Kavner Joins Chain of Points Board of Advisors Finance Magnates by Avi Mizrahi 28th February 2017





<u>Comment</u>: in spite of substantial media coverage and hype, both projects have failed to live up to expectations.



Figure 5: Bitcoin Cash Map Source: https://map.bitcoin.com/

RippleNet is a global network of more than 300 financial institutions worldwide enabling faster, lower-cost payments. Recently, Ripple Inc. announced an upgrade of RippleNet, and the launch of 'Easy App', a QR code-based application enabling tourists in Thailand to pay for goods and tourism services without needing to change currencies beforehand [26]. Although it uses a native cryptocurrency called XRP, RippleNet is best seen as a challenger of the SWIFT network, relying on established banking institutions and fiat currencies to sustain its cross-border operations (r = 0.5).

Weak relation

For smart contracts, review certification, online booking and e-healthcare, r = 0.2. Smart contracts are blockchain-powered programmes, for deciding whether an operation should be permitted. They can send an acknowledgement or (nonmonetary) token access mechanism to the physical asset, or a user e-wallet, to open a rental car or hotel room [27]. Fizzy [28] was a web and mobile insurance cover experiment for flight delays that ended in November 2019 [29]. The compensation of a loss is no longer based on expert assessments of customer claims, but on data stored on the blockchain. Axa ended the experiment in November 2019.

Travel sites often aggregate reviews and ratings about tourism service providers [30]. These online user-generated reviews tend to dramatically reshape the tourism industry [31]; controversy surrounding verified opinions, distorted rankings, and satisfaction rate authenticity has not ended [32]. Buuyers (Figure 6) set out to offer a customer review management tool, in order to monitor the online reputation. It offered professionals an innovative and collaborative label that would ensure the most transparent customer relationships. By certifying reviews before registering them on the blockchain, transparency and credibility could have been increased [33].

Microsoft and Webjet have designed a blockchain proof-ofconcept travel solution, facilitating booking data processing [34]. The new blockchain called Rezchain powered by Microsoft Azure, consisting in a smart contract solution and data reconciliation service [35], was successfully launched by Webjet [36]. It helps streamline processes, and reduces costs across the industry with substantial reduction in losses associated with transaction disputes. The travel industry has suffered massively from the 2020 coronavirus pandemic; the Webjet share price is nonetheless showing signs of resilience.

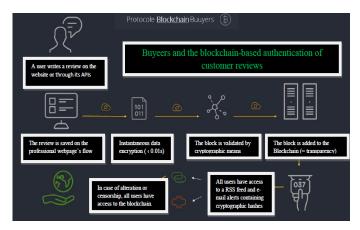


Figure 6 Authentication of customer reviews Source: Buuyers

Authenticity in tourism [37] [38] comes under many forms. Tourists in search of authenticity in a restaurant can keep an eye on the food supply chain [39] [40].

Travelers are required to show their ID at multiple stages of their journey from booking to boarding to checking in at the hotel. DLT increases security while simplifying traveller identification [41].

Gamification is the process of layering game-like features onto a platform. Combined with DLT and mobile services, it enables early-stage innovation and engagement in the creative process [42]. Destination marketing organisations and tourists benefit from gamified mobile experiences [43].

In case of emergency, access to a permissioned blockchain helps detect a competent expert, who has access to the healthcare data remotely in case of a rare condition. Patients can store encrypted vital information and instruct who has access to the private key and the medical information. The ledger stores medical procedures and advanced directives, such as not-to-resuscitate orders [44]. Sihatech is funded by Saudi \$2 trillion) through (worth the Entrepreneurship Ventures Fund. Sihatech has built the largest database of private doctors in Saudi Arabia and has launched an elective medical procedure financing module called Jamalek. Sihatech is listed amongst the world's top 10 start-ups [45].

Interpretation: Successful projects cited in this study display weak or loose network/token relation strength. Furthermore, there is no correlation between online coverage measured by Google search results, and the two discretionary variables (success/failure and token/network relation strength).





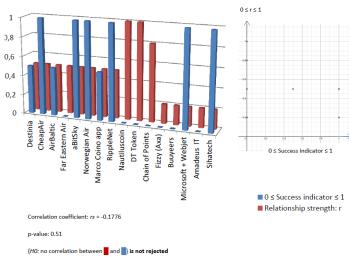


Figure 7: 3D representation of all use cases

3. Questionnaire-based survey on DLT in Moldova

We conducted a small online survey on the potential of DLT for tourism in RM for a segment of the tourism industry, namely medical tourism. We collected the answers to ten questions by (only) four respondents, who all hold a senior management function bearing an either direct or indirect relationship to the Moldovan tourism industryxvi. Of course, the small size of the sample prevents us from inferring any statistical significance therefrom. Yet, given a combination of limiting factors such as country size, the embryonic tourism market [46] and the nascent technology [16], the turnout remains acceptable for qualitative research purpose, and justifies the inclusion of the results thereafter. Three respondents admitted to a poor understanding of the technology, against one who claimed to have a good one. Regarding the upgrading potential of business models, the answers were equally split between process automation, enhanced transparency, and improved trust. Regarding the (open-ended) question of the impact of DLT on existing and new business intermediaries in RM, a single respondent stated that some tourism agencies would be compelled to adjust their portfolio of products and tourism services in the future. No respondent stated that their employer currently had a budget for DLT. One stated that it will be the case in the future, and another did not know. To the (open-ended) question of the impact on the level of disintermediation entailed by this technology, one stated a lack of technical knowledge while another thought that disintermediation carried some opportunities. Regarding the potential on medical tourism, the object of the next section, one respondent identified good potential, one believed the contrary, and the two others either did not know, or did not answer. To the question of the potential of blockchain tokens in order to improve the attractiveness of the tourism industry in RM, three did not know what blockchain tokens referred to, and one respondent believed that they could be used as a customized strategic promotion tool for the industry. To the ultimate open-ended question of the main obstacles to technology adoption one respondent stated that DLT implementation is the by-product of a proactive mindset; (s)he mentioned the small size of the market, and lack of knowledge about the technology and its advantages.

4. Medical tourism in Moldova: Can DLTs help?

We now deliberately focus on a non-financial use case. Our selected destination is an audacious bet, voted the least visited country in Europe in 2013 [47]. RM is a rather unknown country with an embryonic tourism sector that could draw on the success of other developing countries, which have succeeded in improving their attractiveness levels, enhancing the welfare of local population [46].

Within four years, Lonely Planet's outlook drastically improved. RM was placed on the hotlist of the best destinations in Europe: 'Europe's final frontier: little visited, lost in time and always surprising'. It warns 'experienced travelers to Europe', likely to be 'amazed and disoriented by Moldova' [48].

A landscape of low, rolling hills and a secretive cave monasteries are a few of the gems you'll discover. The capital Chişinău, is wonderfully slow, but the countryside is where you'll feel most at peace. Take a trip to Orhei, an hour's drive north of Chişinău, for a hike through fields and forests and a glimpse at the sacred Orheiul Vechi. [49]

Starting in 4000 B.C., the Sumerians built a place around a thermal spring, visited by travellers for its healing properties. In India, there have been Yoga and Ayurveda healing techniques for 5000 years, attracting thousands of persons looking for health improvement. In Japan, people have travelled for over 1000 years for medical purposes to the 'Onsen' mineral springs. In Greece, pilgrims used to travel to Epiduria, considered the 'Sanctuary of the healing God -Asklepios'. Starting in the 16th century, Europe became a destination looked for medical tourism, due to roman baths or spa. Amidst the popularity of worldwide travel, a growing number of people are today aligning their trips with healthcare services. The basis of this movement is known as medical tourism. The medical tourist is someone who travels outside the borders of their country, in order to benefit from medical services. This notion excludes expatriates, emergencies, and companions of medical tourists. Medical tourism is a particular form of patient mobility, where patients travel across borders or to overseas destination to receive treatments including fertility, cosmetic, dental, transplantation and elective surgery [50]. The scope of medical tourism is widening due to the customization of consumer expectations [51].

There is no consensus on the size of the global medical tourism market. Research companies provide estimates of the market turnover and growth potential. Allied Market Research [x] stated that the global medical tourism market was valued at \$53.77 billion in 2017 and is estimated to reach \$143.46 billion by 2025, registering a 12.9% growth rate from 2018 to 2025. Based on research conducted by this organization, it was estimated that around 20 million people





travel across the world each year for medical tourism purposes, spending an average of \$3410 per visit [57]. The global medical tourism market was valued at approximately only USD 15.5 billion in 2017, and is expected to generate revenue of around USD 28.0 billion by the end of 2024, growing 8.8% between 2018 and 2024 [58]. Regardless of these major variations between estimates, we encourage researchers to revise their projections downwards in light of the Coronavirus pandemic [59].

Table 3: Benefits, drivers and consumers expectations Sources: [52] [53] [54] [55] [56]

Benefits	Drivers	Consumer expectations
Lower cost	Powerful Market-drivers	Quality (real or perceived)
Avoiding queues	Globalization trends	Affordability
New treatments become available	Strength of the demand-side	Availability
Some treatments are illegal at home	Empowered patient base	Accessibility
Welfare-enhancing sector, source of comparative advantage for developing countries	ICT revolution	Trust in the staff and clinic
Faster adoption of innovation	Decreasing cost of travel and transport liberalization	Confidentiality

In February 2020, the Medical Tourism Association [61] organized a webinar titled 'The Coronavirus & It's Impact to Medical Tourism', in which Karen Timmons, CEO of Global Healthcare Accreditation, warned against the slowdown of airlines resulting in unprecedented levels of diligence for the risk of travelling. In the context of a pandemic, high-quality accreditation will become a sine qua none for travel agencies offering medical tourism services so as to ensure compliance with WHO guidelines and national health regulatory standards. The impact of the pandemic is likely to be enormous as periods of quarantine before entering some countries might deter medical tourists in the future. In a post-COVID-19 world, countries will undergo massive training efforts by health professionals, and implement procedures related to infection control of travellers. Compliance with health standards will become the new markers of competitiveness. In this respect, small medical facilities will come under closer scrutiny [61].

Medical tourism in RM is a nascent and unstructured industry. We present hereafter the relevant data supplemented by a SWOT analysis, and draw some perspectives. Data in Table 4 was obtained on the website of the National Bureau of Statistics that publishes yearly information on all tourism agencies and tour-operators providing tourism services in RM. Tourist flows are broken down into (1) recreational and leisure purposes, (2) business and professional, and (3) treatment. The website of the statistical Bank (another state institution) provides detailed information about the activity of travel agencies and tour operators, by purpose of visit, from 2000 to 2019.

Table 4: Statistics on medical tourism (2015–2019)

Year	% of total incoming tourism	Number of medical tourists
2015	3.1	480
2016	3.9	612
2017	4.5	788
2018	3%	584
2019	2.8	550

Table 5: Strengths/Weaknesses/Opportunities/Threats analysis

Strengths

- · Medpark in Chisinau is a worldclass hospital
- · Rich tradition of providing health-related services in Central and Eastern Europe: medical, therapeutic and wellness (Smith et al, 2016).
- In former USSR, the dignitaries from the regime used to come to Moldova to receive treatment (it enjoyed the best healthcare system of all socialist republics)
- Some hospitals / private clinics take foreign patients
- Dental medical tourism is popular among foreigners. Dental services cheaper than other European countries

- <u>Example of prices</u>
 The restoration of frontal tooth EUR 63
- Ceramic crown EUR 180 - Tooth whitening/bleaching - EUR 73 - Dental implant - up to EUR 300.

Weaknesses

- 3 and 5% of the total market, absence of any blatant growth trend, not very popular at the moment, total of 100 hospitals in RM, a handful (all private) offer high quality internationally competitive health services.
- Medical tourism went unnoticed in Moldova Competitiveness Project funded by USAID / government of Sweden: 'the tourism sector could grow 10-fold in the next 10 years, contributing up to 3% in GDP growth by stimulating business development, job creation and attracting foreign tourist dollars".
- The best healthcare system under USSR has suffered from corruption practices in the faculties of medicine

Opportunities

- Current potential: between 500 and 1000 / year
- Coronavirus crisis (restructuring of the tourism industry; massive public and private investment to help health establishment obtain international accreditations). ANTRIM offering legal assistance to tour agencies On 19/03/2020, Prime Minister Ion Chicu announced a list of measures that will be taken to help business entities from RM during the pandemic situation blockchain technology pivotal to the transformation of the medical tourism sector (confidential health records) ANTRIM is currently reconsidering its promotional strategy which could be beneficial to medical tourism, "more creative solutions are needed" (Turcanu, 2020)
- State U of Medicine & Pharmacy "N. Testimițeanu", very popular among foreign students, much cheaper than any other European country. e.g., undergraduate studies cost €2900-3500. Fees for preparatory language courses and other materials needed not included

Threats

- · Some private clinics double prices for foreigners
- Coronavirus : slowdown of airlines, travel and tourism industry = most affected industry worldwide, expected losses in the range of millions of lei (Turcanu, 2020), quarantine for travelers upon arrival, fear of traveling
- · Fiscal crisis: the pandemic has depleted the fiscal resources of the State (Chicu cited in ipn, 2020) that requested an emergency loan (IMF, 2020), impeding massive public and private investment (see
- Fragile parliamentary alliances, recurrent political uncertainty, formerly under oligarchical rule

After one year of evaluation and with 1500 indicators tested, Medpark International Hospital, a Chisinau private hospital was the first medical institution to become Joint Commission International accredited in 2014, in RM, and in Eastern Europe with 94 out of 100 points, a near-perfect score [62]. Dr Olga Schiopu Medical Director of Medpark describes the outstanding modern facilities of this cuttingedge establishment that includes four specialized operating theatres (cardiac surgery, neurosurgery, trauma and general surgery) and an in vitro Fertility Centre. There is a high level of medical expertise of doctors who have all undergone postgraduate training in elite universities in Europe or North America. The cardiac centre offers treatment against acute myocardial infarction and cardiac surgery). Other popular





areas of intervention include hip replacement and ophthalmology.

Medpark International Hospital is a top destination on medical tourism market. This is possible due to advantages such as accessibility in terms of transportation (air, road), highly qualified medical staff, state of the art medical equipment, comprehensive care under one roof, care for the patient, affordable prices and the list could go on [63].

Another asset of RM is the excellent language skills characteristic of an educated workforce. At Medpark, doctors communicate with patients in English, Romanian, Russian, and Turkish. Other languages are made available upon payment of an interpreter's fee [63]. Dr Schiopu recognises that the biggest challenge facing the growth of medical tourism in RM is reassurance about the country, its safety for travel and tourism purposes. In this regard, the initiative of Moldova Tours 2.0 [46] is timely and welcome, as it sets forth to promote tourism and educate people about what RM, once the least visited country in Europe [47], has to offer. With the help of video calls and exchange of information prior to the first visit, the pricing of healthcare services for medical tourism purposes (for complex surgery) could be more accurate and reinforce trust. As explained by the Medical Tourism Quality Alliance [64]:

Patients looking for medical care and treatment abroad need accurate up-to-date reliable information. Whether a website or a medical tourism company can provide the sort of information that will answer concerns about best quality or high standards of patient safety and care management is often a concern. Some patients consider accreditation status and word of mouth recommendations before they make their choice of hospital, it's a definite improvement over relying only on the internet for information or choosing the lowest cost.

5. DLT solutions and Electronic Health Records (EHR)

Not all consumption of healthcare services abroad is medical tourism, for instance, the occurrence of emergencies while travelling abroad. Clinicians often find themselves in a critical, if not perilous, situation when lacking any health record on their foreign patient. The delivery of quality healthcare is always at stake, and in some emergency situations, human lives are too [44]. When a person is travelling outside their home country, and is treated for an emergency, a blockchain ledger could help detect a competent expert, who would have access to the healthcare data remotely in case of a rare condition. Due to privacy concerns related to EHRs, patients could store encrypted (therefore confidential) vital information on blockchain-powered Internet-of-Things (IOT) medical devices, and instruct who has access to the private key and the patient's medical information. It could store medical procedures and more advanced directives, such as not-toresuscitate orders [65]. This amounts to patient-centric care (the self-management of healthcare conditions by patients). The stakes are high both for healthcare clinicians and patients: 'in modern societies, cultures and organized groups, the dissemination of medical data has been perceived to be a breakthrough for the discovery of new techniques and therapies for curing diseases' [66]. How about digitising currency circulating in the health micro-economy? Abid Hospital in Islamabad, Pakistan, was the first Asian hospital to accept the PakCoin cryptocurrency. Technological feat is never an end in itself; this unique experiment had no impact on healthcare quality and medical tourism flows. A more effective application would be to reach out to the unbanked population [67]. In a post-COVID-19 world wherein pockets of poverty are expected to worsen, the reinvention of tourism shall involve this massive segment of the world population. Blockchain tokens prove useful by helping store and securely transfer patient-related and legal information. Usually, the healthcare provider, not the patient, retains access to past data. The siloed nature of healthcare data scattered across various healthcare organisations poses the issue of interoperability between different healthcare providers. Of course, issues of fragmentation and lack of cohesiveness of health records are not limited to medical tourism in developing countries, as they also pertain to large and developed countries such as the USA: 'it's no exaggeration to say that our EHR systems' lack of interoperability is the single strongest barrier to nationwide population health management' [68]. MedRec is a decentralised EHR management system [69]. EHRs are signed digitally, thereby ensuring the existence of an unaltered copy. It is the signature, not the record itself, which is stored on the blockchain ledger. MedRec notifies to the patient the read and write permissions over the EHR. A cryptographic hash of the record protects against tampering, thereby guaranteeing data integrity to all network participants. The block content is made of healthcare data ownership and viewership permissions, while the healthcare community forms the thrust of P2P network. The objective of MedRec is to develop a userfriendly interface that simplifies direct interaction between patients and EHRs that span over different healthcare providers. The next step will be to increase the complexity level of the interface by introducing a richer dataset comprising more data types, contributors and users. DLT, through a decentralized control mechanism, allows the healthcare system to do away with another layer of middlemen, and enhances the control of the patient over medical data. Furthermore, healthcare blockchain ledgers become time-stamped, auditable and programmable with the help of Ethereum-based smart contracts that help automate and track state transitions (e.g. change in viewership rights and entry of a new record in the system).

Digital identity, paramount in healthcare management can be tackled today by DLT [70], is enhanced by the association of widely accepted forms of identity with public key cryptography [71]. After referring a blockchain to confirm permissions via the database authentication server, a syncing algorithm handles 'off-chain' data exchange between a patient database and a provider database [72]. The use of multiparty off-chain channels solves the scalability problem of the Ethereum blockchain and, by extension, other blockchains [71]. Given the size of EHR, this breakthrough proves useful for the incentivisation and enforcement of smart contracts between actors of the healthcare system across institutions and countries. The adoption of DLT could help promote decentralized medical travel solutions, and improve HER



management. Health connected objects could foster smart medical devices. For instance, a surgical device linked to a blockchain through a smart contract could trigger preventive maintenance. IoT-enabled temperature loggers would transmit the temperature parameters of drugs to a blockchain during shipment, while a smart contract monitors its stability. DLT could help create tamperproof certificates of medical necessity in a trustless environment, thereby stipulating which healthcare services are necessary for the patient by a certified clinician. IoT devices and blockchain smart contracts can become tools facilitating diagnosis [73] when connected to a machine-learning algorithm (e.g. glucose levels and diabetes). DLT-powered EHR are well adapted to cloud-based environments, which have attracted substantial interest from patients, health institutions and researchers alike [74].

Concluding remarks

We have shed light on the ongoing debate in DLT research of an existential symbiotic relationship between the token and the network [6]. We have provided a counter-intuitive and evidence-based view by arguing that promising tourism use cases lie outside the monetary and financial sphere. The expansion of the DLT space has paved the way for a wide range of non-monetary use cases displaying looser relation strength. A multitude of use cases with a weak relation draw the capability to securely store and transfer information/data. In Table 1, successful projects display weak or loose token/network relation strength. After conducting a correlation test, the null hypothesis (rs = 0, no correlation between relation strength and success indicator) is not rejected (Figure 7). These preliminary results warrant caution as correlation and/or lack thereof do not imply causation. Room exists for future successful monetary use cases in the tourism sector, although we wish to warn against media hype.

In medical tourism, lower medical costs, international accreditations, competent and multilingual doctors are the building blocks of enhanced attractiveness. In the French philosophical tradition of Althusser [75], the infrastructure, namely the economic base, is the foundational layer of the social system while the superstructure (i.e. the upper layers) is both the essence of the visible structure and the ideological governance of the infrastructure. Along these lines, the evolution of the infrastructure determines that of the superstructure. Arguably, Nakamoto [76] favours the opposite stance with his groundbreaking analysis of decentralisation. In the case at hand, the infrastructure, namely healthcare facilities and professionals, is determined by the superstructure, namely organisational protocols and technological projects. We note that the superstructure of RM still lacks a decentralised technological layer pivotal in creating an environment of trust and transparency; hence, our rationale for blockchain technology.

Finally, let us mention the 2020 coronavirus pandemic:

At this moment we are realistic: now is not the right time to travel to and from many places. All travelers should follow government advice and as a further measure consider if their journey is responsible and essential in the current context [77].

Vicol and Mogîldea [78] explain that an EU-wide recession will reduce exports and remittances, and put pressure on the national currency. Yet, 'the tourism sector, like no other economic activity with social impact, is based on interaction amongst people' [79]. RM would hence benefit from an organizational platform channelling the forces capable of combining DLT, big data analytics, cloud storage and IoT medical devices in a creative fashion, thereby conducive to welfare-enhancing innovation based on data-sharing, higher accessibility and an attractive medical tourism sector.

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Founder and Owner of Moldova Tours 2.0 (cited in the paper)

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Notes

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- https://www.phocuswire.com/Bitcoin-travel-companies
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- vii https://www.bitcoin-accepted.com/bitcoin-now-accepted-norwegian-air/viii https://map.bitcoin.com/
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- xi http://entreprises.lefigaro.fr/buuyers-75/entreprise-792584872 xii https://www.webbeds.com/webjet-limited-unveils-rezchain-at-wtm/
- xiii https://www.phocuswire.com/Technology-travel-experience
- *** https://www.zawya.com/mena/en/press-releases/story/Sihatech_listed_amongst_the_worlds_top_10_startups-ZAWYA20191113082106/ xv A proper application of the Jenks optimisation method would require the minimisation of the squ deviations of each class means according to a pre-specified algorithm. However, our fixed choice of discretionary variables prevents us from calculating any intra-class standard deviation. We leave the refinement of this statistical treatment for future research as the number of tourism use cases and statistical observations expand.
- xxi The results of the questionnaire are available in Romanian here https://docs.google.com/forms/d/1tQt9OVqyhBrMTz3aCttw9yNZT5ryIEvPeIRkdN6QawI/edit#responses

